



StepStone in figures

October 2019

Information about StepStone visitors

Visited pages

3.420.134

Number of visits

1.079.630

Unique visits

649.435

Number of jobs

6112

At StepStone, we do everything we can to constantly attract motivated and interesting new profiles to our website and to satisfy the needs of our customers.

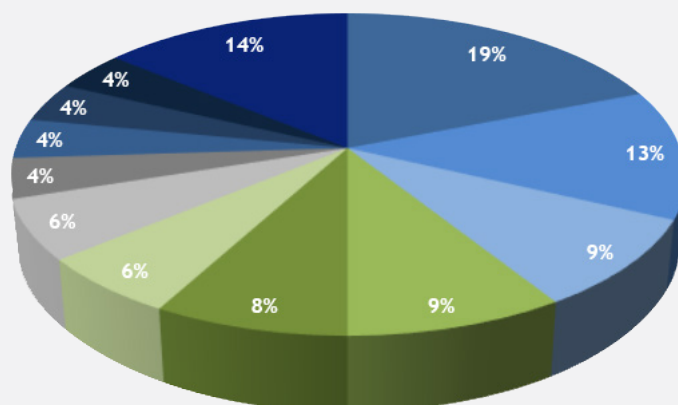
In September, the StepStone website received **1.079.630** hits and **2.876** profiles were updated in our database.

**Sources: SiteCatalyst 2019*

Jobs views per type of job

3.319.849

jobs consulted in the
3rd quarter of 2019



Sales & Purchasing

Engineering & Technical Jobs

Administrative Support & Secretarial

Manufacturing, Building and Manual Work

Finance Administration & Auditing

Transport & Logistics

Human Resources

IT and Telecommunications

Banking, Finance Services & Insurance

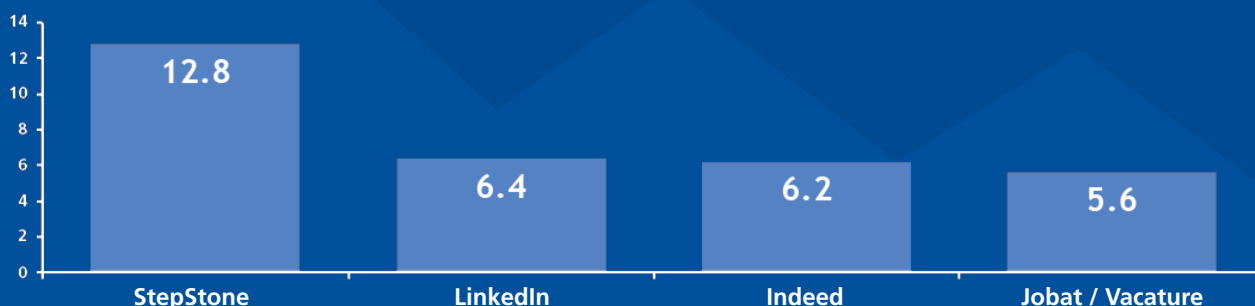
Marketing & Advertising

R&D, Science & Scientific Research

Others

The results speak for themselves

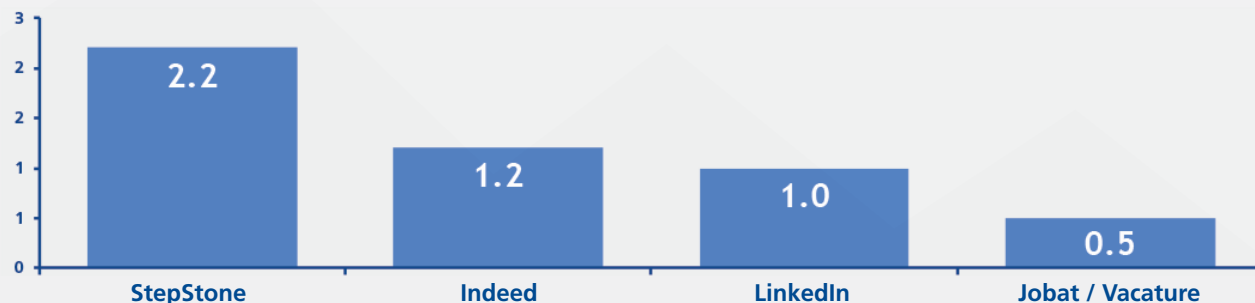
Number of applications per job published




Sources: Kantar TNS – Satisfaction survey May 2019

The results speak for themselves

Average number of candidates invited to an interview



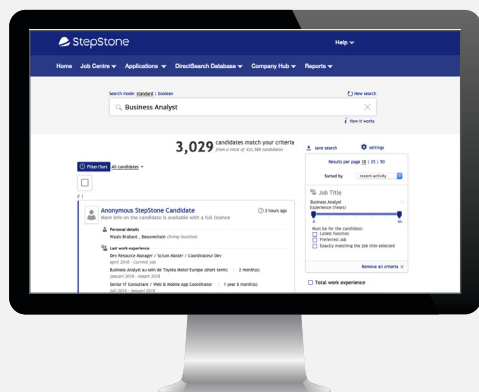
Overview of applicants subscribed on StepStone

 **Number of searchable profiles**
436.092

 **Number of profiles updated**
2876

 **Number of manual workers**
69.000

About our CV database



Don't wait for the right candidates to apply. Contact them directly thanks to the DirectSearch database.

Reach active candidates

- Over 35% active profiles
- Receive relevant new profiles by e-mail

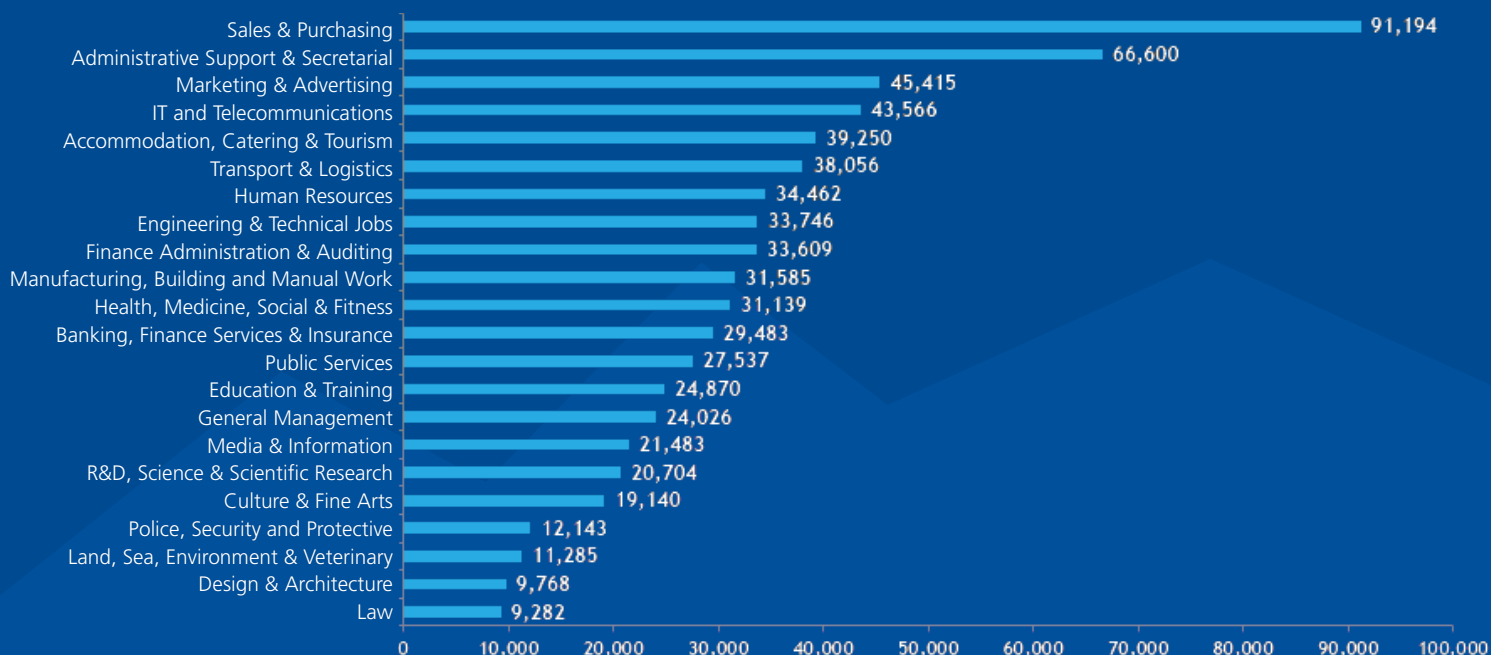
Target the right candidates precisely

- Qualified profiles in every field
- A wide range of selection criteria

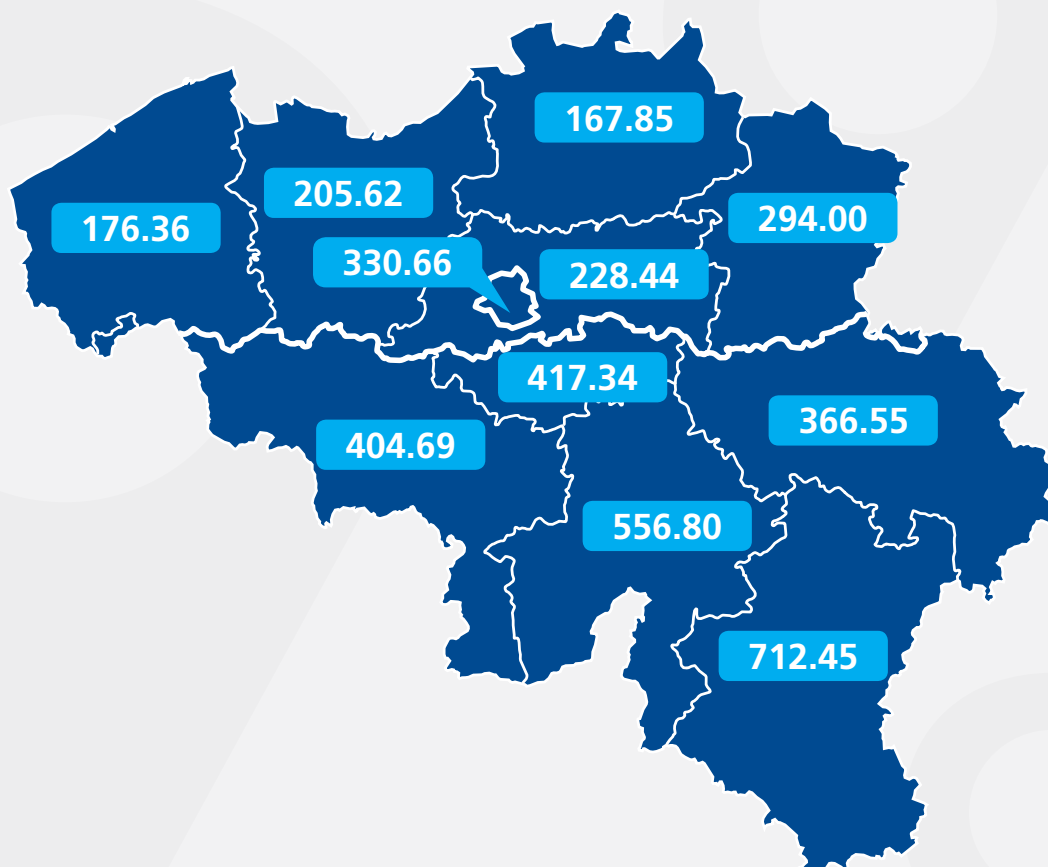
Enjoy the benefits of a simple and fast tool

- Contact the candidates directly and follow up your results
- Optimise your results with training courses

Number of profiles per function categories



Average views per job, per region



The right applicants for your jobs

We don't limit ourselves to attracting a large number of visitors to our site, we do everything we can to attract **the right candidates** for each job. How? Thanks to **artificial intelligence** and the **new technologies**. By analyzing candidates' skills and habits on the net, we are for example able to **better target the jobs that perfectly match each candidate**. We also adapt the time at which we send our job alert to suit everyone's individual preferences. This is how you get more qualitative applications!

1 StepStone Job Agent

Job Agent is an automatic email service which sends a **customised** list of jobs to our subscribers every day. Your job offer is sent via Job Agent to candidates whose profile matches what you are looking for.

On average, Job Agent gains **17,000 new subscribers** each month.

Job Agent subscribers

454.617

Job Agent sent

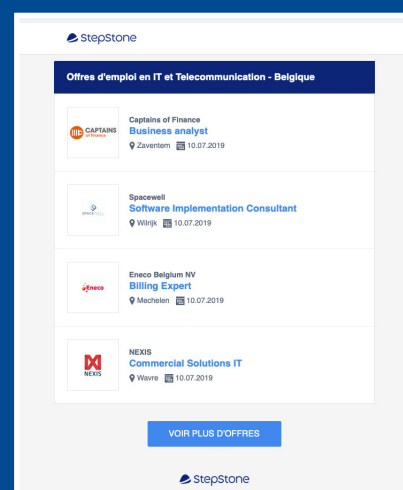
9.491.171

New Job Agents

17.703

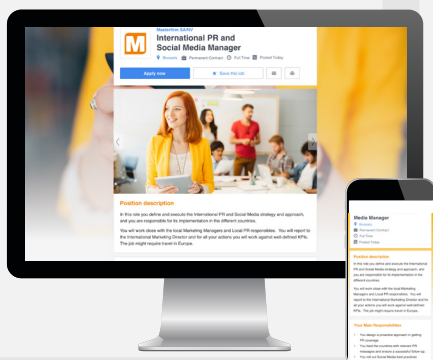
Job Agent clicks

250.596






2 An unrivalled candidate experience




Our experts have developed innovative solutions to enable you to share as much information as possible with candidates and offer them an optimal experience that translates into better results for your jobs.



An attractive layout for your jobs

-  A clear and modern design
-  A layout that adapts to all screens
-  Extensive customization possibilities

A free Company Profile

-  Share all essential information with candidates
-  Insert photos, videos and employee testimonials
-  Give a real picture of what it's like to work in your company

Reviews about your company as an employer

In this section, your employees can share their opinions with potential candidates. They can rate your company on specific criteria's and give a general opinion.

3 60% of our audience on mobile and tablets



More and more applicants are using their smartphone to look for jobs. To serve the needs of our candidates even more, we have launched our **renewed app**. Candidates can easily apply with this userfriendly app.

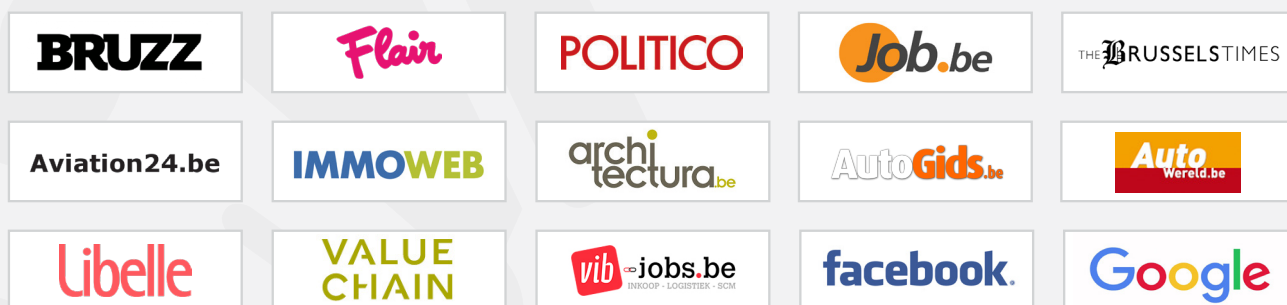
Our candidates also see even more relevant job offers via the unique **StepMatch technology**. And they are immediately receiving your job offer with the **push messages** that the app sends: your job is seen immediately by the most relevant candidates!

Download the app via the App Store or Google Play:



4 StepStone partners

We developed a circle of more than 100 partner websites. These partner websites publish StepStone job offers and refer qualified applicants back to our website. We select them carefully on their basis of their reputation and the quality of the traffic they generate. So we are proud to cooperate with partners such as:



See all our partners on:

www.stepstone.be/be-recruiters/why-stepstone/partners/

Special actions

New visibility product: Native Story



Do you want to send your message in a subtle and effective way to candidates? So why not include it **in one of our newsletters**?

Based on **an interview conducted in your offices**, our expert writes an article about your company, which we then share with the candidates by inserting it in our newsletter.


And to ensure that your content fits in perfectly, we have completely redesigned the format of our newsletter and **defined topics you can join in**

on. You have the choice between a general newsletter or newsletters that target candidates with a **specific profile**.


Objectives:

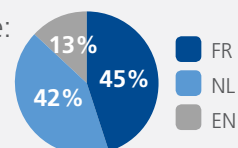
Promote your employer benefits, your corporate culture, and your expertise to receptive candidates.

Benefit from StepStone's large database and reactive audience:

 Total general newsletter: **181,000 candidates**

 Total targeted newsletter: **884,000 candidates**

 Details per language:



Contact us to find out more and discover our editorial calendar.

Your sales team



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